



An overview of Third Party

Overview and demonstration of KSA's Third Party
Billing System.

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KSA – Third Party Plans

Third Party (Sponsorship Accounts)

Make use of the transfer transaction system

Transfer transactions are fully audited, and can be automatically reversed.

Transactions are transferred to the sponsor account for payment.

Third Party.



Third
“Party Hat”

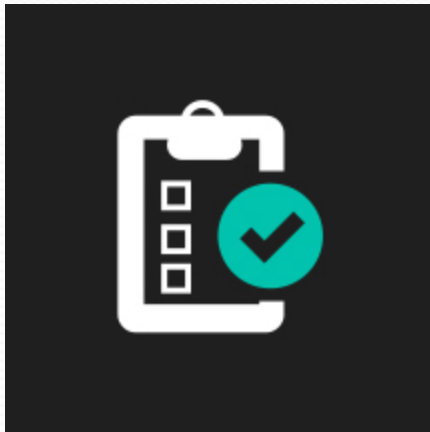
Relies on the Transaction Transfer System

- KSA has a single service to transfer transactions between accounts and within the same account (moving a transaction to a new date, etc.)
- High level of audit information is recorded when we do this allowing a great deal of automation.

KSA Maintains BOTH Accounts

- Both the student account and the sponsor account are KSA accounts.
- From QuickView and from Transaction View, KSA will inform the user if an account has third party sponsor(s)

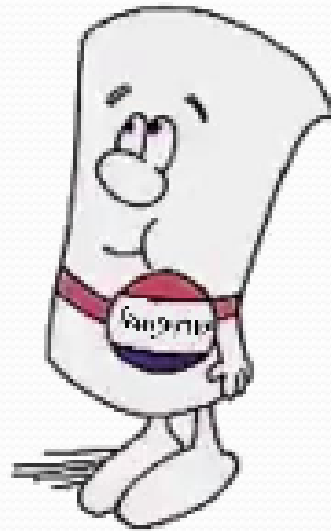
High Level Overview – TPPP [Third Party Payment Plan]



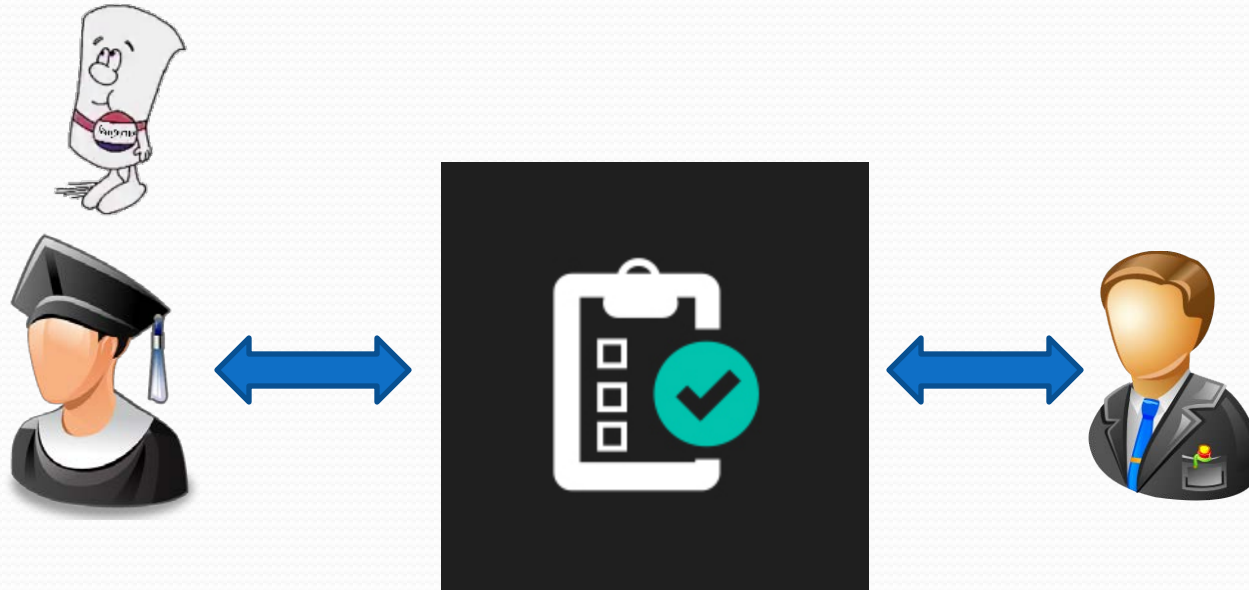
Third Party Payment Plan:

Defines start date, end dates, maximum amounts, maximum percentage amounts, types of transactions eligible for transfer, etc.

Say 'Hello' to Transaction Again!



Links...



Student's Account
"Eligible Account"

TPPP

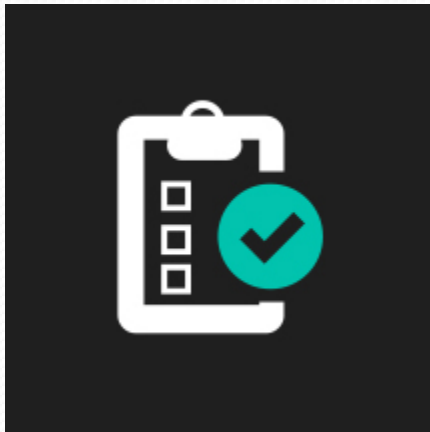
Third Party (Employer's)
Account
"Responsible Account"

Student is Billed



Date		Amount
8/31/2013	Tuition	10,000
9/10/2013	Books	3,000
9/15/2013	Parking Ticket	50
9/15/2013	Fees	200

There is a plan...



For all transactions falling between Aug 1 and Dec 1, IBM will pay, up to \$15,000, in the following order of priority:

100% of tuition

75% of fees

50% of bookstore charges with \$1,000 cap

We'll pay these 60 days after student is billed for them.

Magic Happens!

Date		Amount
8/31/2013	Tuition	10,000
8/31/2013	Rev Tuition	(10,000)
9/10/2013	Books	3,000
9/10/2013	Rev Books	(1,000)
9/15/2013	Parking Ticket	50
9/15/2013	Fees	200
9/15/2013	Rev Fees	(150)

Tuition is covered 100% with no cap
(and there's \$5,000 left)

Books are covered at 50% with a cap at \$1,000
(and there's \$3,850 left)

Parking isn't covered, so the final \$3,850
isn't used.

Fees are covered at 75% with no cap
(and there's \$4,850 left)

Transaction Transfer Kicks In

- Transaction Transfer keeps track of all parts of a transfer, including the original transaction, the amount, the reversal transaction on the original account, and the new transaction on the new account.
- If this is reversed in the future, transaction transfer also takes care of the reversal on the new account, and the rebilling on the old account.

Transfer Happens



Date		Amount
8/31/2013	Tuition	10,000
8/31/2013 8/31/2013	Rev Tuition Rev Tuition	(10,000) (10,000)
9/10/2013	Books	3,000
9/10/2013 9/10/2013	Rev Books Rev Books	(1,000) (1,000)
9/15/2013	Parking Ticket	50
9/15/2013	Fees	200
9/15/2013 9/15/2013	Rev Fees Rev Fees	(150) (150)



Date		Amount
8/31/2103	Third Party Charge (Blogs, Joe) : Tuition	10,000
9/10/2013	Third Party Charge (Blogs, Joe) : Books	1,000
9/15/2013	Third Party Charge (Blogs, Joe) : Fees	150

KSA Maintains the relationships



Date		Amount
8/31/2013	Tuition	10,000
8/31/2103	Rev Tuition	(10,000)
9/10/2013	Books	3,000
9/10/2013	Rev Books	(1,000)
9/15/2013	Parking Ticket	50
9/15/2013	Fees	200
9/15/2013	Rev Fees	(150)



Date		Amount
8/31/2103	Third Party Charge (Blogs, Joe) : Tuition	10,000
9/10/2013	Third Party Charge (Blogs, Joe) : Books	1,000
9/15/2013	Third Party Charge (Blogs, Joe) : Fees	150

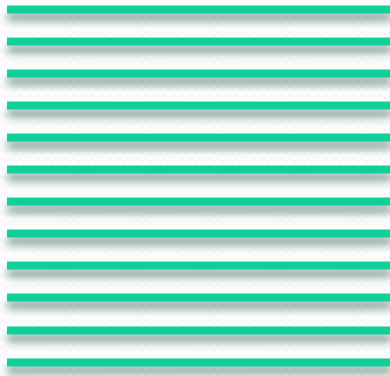
Enrollment

- Students can be “enrolled” in the plan or they can be “queued” in the plan.
- Student’s can be batch enrolled/queued OR done one at a time.
- Removal of a student from a plan will automatically reverse the plan’s transfer.

Two default distribution plans

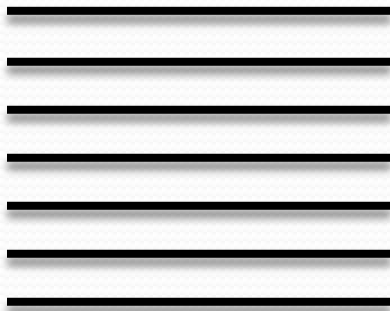
- If a student has more charges than they have sponsorship to cover
 - Distribution can be done to the **FIRST** transactions (i.e. apply the award to the earliest transactions in the list)
 - Distribution can be **SPREAD** (i.e. apply a proportional amount of the award to all eligible transactions.)

First vs. Spread



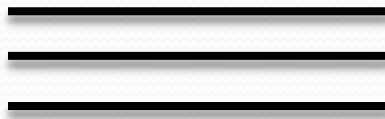
\$12,000 in sponsorship

\$7,000 Charge



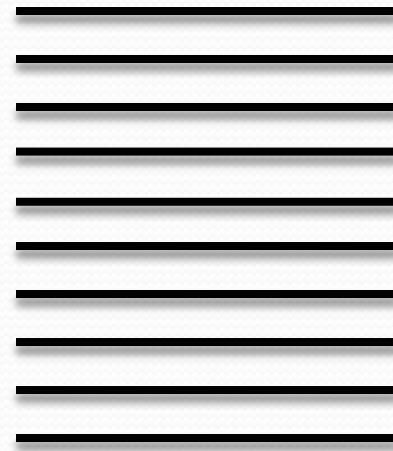
T₁

\$3,000 Charge



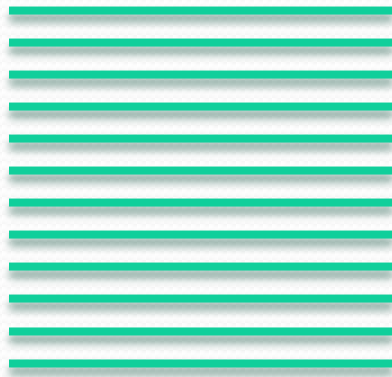
T₂

\$10,000 Charge

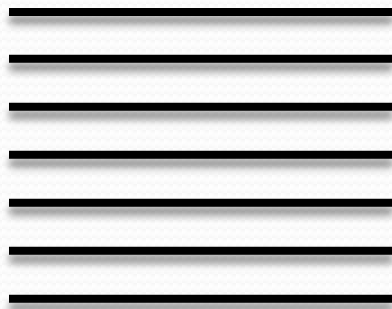


T₃

First Distribution



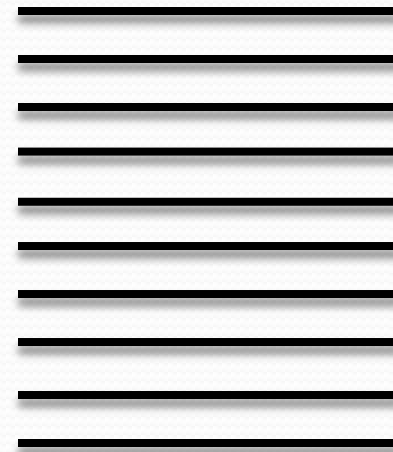
Leaves the balance on
the later transaction(s)



T₁

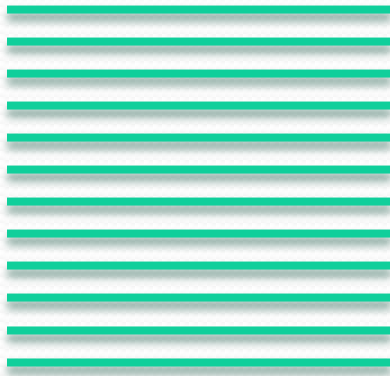


T₂

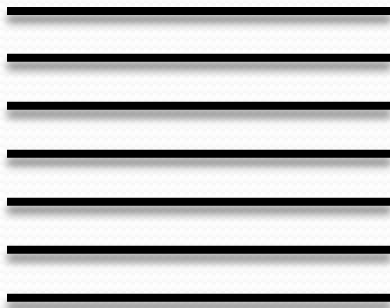


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Spread Distribution



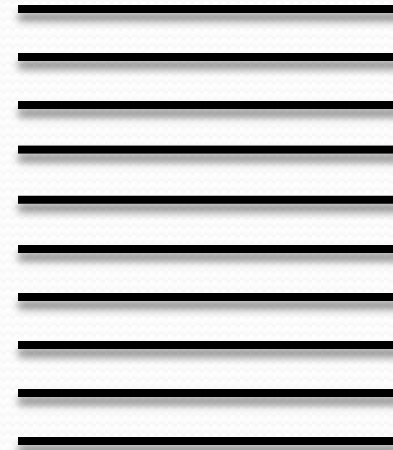
Allocates across eligible transactions proportionate to amount of transactions.



T₁



T₂



T₃

Automates Complex Situations.

- TPPP can be rerun in the future to catch transactions that were not on the account when the original transfer was done.
- Plans can be reversed if a sponsor refuses to pay, a student was wrongly enrolled, etc.
- Plans will automatically re-execute if Fee Management detects that it is altering a transaction that has been transferred.

Build an Example

- Employer offers to pay the following:
- For this coming term, which we'll call 8/1/2013 to 12/31/2013
 - They won't pay more than \$11,000
 - 100% of the student's tuition charges
 - 50% of fees up to \$1,000
 - 50% of books up to \$1,000
 - The transfer is a First in distribution.
 - They expect to be billed for it in November

For our purposes

Tuition = 1120

Fees = 1196 + 1507

Books = 1528 + p1001

Nothing else is eligible.